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Executive Registry 104 DDA 77-2146 MEMORANDUM FOR: Director of Central Intelligence FROM: John F. Blake Deputy Director for Administration SUBJECT: OP Applicant Activity Report 1. Action Requested: Approval of recommendation. 2. Background: The Office of Personnel produces for me a monthly report which gives an insight into various aspects of personnel recruitment for the reporting period. I find it interesting from two points of view. We track the activities reported on over a three-year period so we have a trend analysis. The second interesting point is in the "Comments and Incidents" section. It presents us with a bit of an insight as to the perspective in which we are held by the academic community, as well as other sectors of the country. 3. Recommendation: It is recommended that this recruitment/ applicant activity report be forwarded to you on a monthly basis. STATINTL John F. Blake Att: OP Applicant Activity Report Period: Month of March 19 STATINTL APPROVED: Director of Central Intelligence DISAPPROVED: Director of Central Intelligence

30 APR 1977

DATE:

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DDA 77-2146

SUBJECT: OP Applicant Activity Report

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## OP APPLICANT ACTIVITY REPORT

Period: Month of March 1977

# A. Statistics

			Current Period	1976	1975
	Written inquiries received	-	2500	2350	2946
	Interviews conducted	-	1260	1513	1496
	Forms given out	-	814	941	866
	Cases submitted	-	361	498	373
5.	Applicant cancellations	-	57	51	unk

## B. Comments and Incidents

- 1. Statistical item 2, i.e., "Interviews Conducted" is down slightly, the second month in a row. This is basically the result of a quiet period in the Washington Area Recruitment Office. C/WARO reports a decrease in his walk-in applicant traffic. This happens from time to time. The cause is unknown.
- recruiter, reports:
  "I am certain there are many students and many professors who hold us in high esteem, but I see and hear enough disturbing comments and indicators to cause concern.

For example, when I was interviewing a chemistry professor at the University of New Orleans I concluded my interview by inviting her to make student referrals to us from time to time. She indicated that 'this is like waving a red flag in front of the students'. She did indicate that she was willing to be of some help but suggested this was an extremely delicate problem for a professor in view of the attitude on campus today.

In my participation at the Symposium in the College of Social and Behavioral Science at the University of Texas, I was surprised to note that such organizations as the Peace Corps and the CSC tended to draw more participation on the part of the students than did CIA. At the beginning of one of these sessions on the University of Texas campus a student indicated that his professor had just remarked earlier in the day 'if you want to enter crime don't enter the Mafia - enter CIA'.

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These negative indications are certainly counter balanced, at least to some degree, by a spirit of cooperation and willingness to help on the part of students and professors. For example, I called a professor at the University of Texas at Dallas a couple of weeks ago and asked for some special help in spotting a very rare individual whom I now seek. This gentleman (who spent 22 years in Japan as a senior representative of ITT) was quick to indicate his willingness to help."

- that two candidates who were scheduled for interviews at Provo, Utah, cancelled at the last minute, advising that they were no longer interested in Agency employment after hearing of the recent takeover of three buildings in Washington, D. C., by terrorists.
- the Placement Director at Endicott Junior College in Massachusetts expressed surprise when informed of our overall reduced personnel requirements. She rendered the opinion that CIA's services should be as necessary now as ever before in this day of expanded international trade.
- he recently interviewed a young lady applicant from Princeton University who told him that some professors are actually discouraging students from applying to CIA. Interestingly enough, however, she and another student were both encouraged to apply to us by Princeton professors. Obviously not all are against us.
- reports that a week-long trip to West Virginia to recruit clerical personnel yielded few prospective candidates. Placement officials and instructors in the six colleges (two-year secretarial science programs) and one high school vocational center visited explained that students are reluctant to leave West Virginia because of negative publicity about the Washington area. No negative attitudes about the Agency itself were expressed.

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